

# Case Study

## BECO: Work Smarter, Not Harder



2

locations



375

employees  
in

20

states



1

GP User

Joletta Morrell's motto is "work smarter, not harder" and attributes her success with that mantra to Microsoft Dynamics GP. As the main accountant at BECO, she has been utilizing Dynamics GP for 30 years, implementing the system when it was still Great Plains software.

As the years have gone by, BECO has grown and so has Dynamics GP. Based in New Salem, ND, BECO is a trucking company that contracts with the US Postal Service to transport mail across the country. With over 375 employees stationed in 20 states, Microsoft Dynamics GP has allowed Joletta to keep up with all the finances and taxes throughout multiple states with only two other full time employees on the administrative staff.

In addition to the main office in North Dakota, BECO has an office in Denver that offers her support. Over the road truckers submit their hours and mileage to one of the two offices, and that data is then sent to Joletta for payroll. In just a day and a half, she is able to input everything into the system and complete payroll for all 375 employees. Currently 90 percent of the employees take advantage of direct deposit but they all receive hard copies of their paystubs in the mail. Using a PSMailer to fold and seal the check stubs and envelopes, Joletta says completing payroll is a breeze.

BECO takes full advantage of the new features added to Dynamics GP each release, and use those to save time, which is helpful as their business grows. They also utilize the experts at Greenshades to complete a portion of their quarterly reports and ACA 1095-C forms for every employee. Plus, with Greenshades' Dynamics Payroll Inspector, she doesn't have to worry about regulation changes and is assured her payroll is always accurate. Payroll Inspector tracks: ACA compliance, tax code

### Top three reasons for success with Microsoft Dynamics GP

1. ease of use
2. time saving features
3. support from software partner

"Microsoft Dynamics GP is worth every penny you spend because it saves you time and headaches in the long run."

- Joletta

## Solutions Implemented:



## Software Partner:



## Microsoft Partner

Gold Enterprise Resource Planning  
Silver Learning

and rate compliance, local tax rates, reciprocity, and SSN verification.

"I called somewhere else for support and they had me in tears because they weren't listening to what I was saying and would use complicated terminology that was over my head. I started using DFC for support and I never looked back," said Joletta.

With a simple phone call or email, Joletta is connected with experienced support professionals at DFC Consultants that not only help her with any issues or questions she has, but also teach her how to perform the fix herself in the future.

**"It's great to have someone to walk me through any questions I have and teach me along the way." - Joletta**

Favorite features of Microsoft Dynamics GP:

- Ability to drill back, giving instant access to more detailed information about any entry
- Ability to access data from any point in time. Within seconds you can pull up information from a day, month, year or ten years ago.

### About DFC Consultants

DFC Consultants works with small to medium sized businesses across the nation to determine their pain points and put a plan in place to help them reach their goals, reduce redundancy, and increase profits.

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